

A U S T I N C I T Y C O U N C I L  
**AGENDA**



Thursday, June 22, 2006

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#52

**Purchasing Service Agreement  
RECOMMENDATION FOR COUNCIL ACTION**

**Subject:** Authorize execution of a 12-month requirements service contract with SENTRY SECURITY AND INVESTIGATIONS LP (MBE/MH-100%), Austin, TX, for security guard services at the Cameron Road Campus and Technicenter in an estimated amount not to exceed \$292,510.80, with two 12-month extension options in an estimated amount not to exceed \$292,510.80 per extension option, for an estimated total contract amount not to exceed \$877,532.40.

**Amount and Source of Funding:** Funding in the amount of \$73,127.70 is available in the Fiscal Year 2005-2006 Approved Operating Budget of the Cameron Road Campus and the 2005-2006 Approved Operating Budget of the Financial and Administrative Services Department, Building Services Division. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**Additional Backup Material**

(click to open)

**D SENTRY Security 051805MQ  
Bid Tab**

**For More Information:** Mick Osborne, Sr. Buyer/974-2995  
**Purchasing Language:** Lowest responsive bid of fourteen bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for unarmed security guard services at the Cameron Road Campus and at the Technicenter Building.

The Cameron Road Campus will be staffed on a 24 hour basis. Guards will monitor the access system, surveillance camera system, and patrol buildings and grounds. The campus has four buildings totaling 276,141 square feet and sits on 33 acres. The tenants of the campus will include Solid Waste Services, Austin Police Department Evidence, the 311 Call Center, Trail of Lights, and Surplus.

Technicenter will be staffed during business hours. Tenants include Fire Department, Emergency Medical Services, Police Department and Department of Small and Minority Business Affairs.

**MBE/WBE solicited:** 4/2 MBE/WBE : 2/0

**PRICE ANALYSIS**

a. Adequate competition.

b. Fifty two notices were sent, including four MBEs and two WBEs. Twenty one solicitations were issued, including four MBEs and two WBEs. Four bids were received including two MBEs. WBEs did not respond.

**CITY OF AUSTIN**  
**AGENDA DATE: 5/18/06**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAME: Sentry Security and Investigations LP**

**BID TABULATION**  
**SECURITY GUARD SERVICES (2 line items)**  
**IFB NO. MO06300124**

**BIDDER**

**TOTAL BID**

|   |                |
|---|----------------|
| Best Security Service (MBE-MB)<br>Austin, TX              | *\$225,324.80  |
| Emerald PI, Inc.<br>Austin, TX                            | **\$280,103.60 |
| Sentry Security and Investigations (MBE-MH)<br>Austin, TX | \$292,510.80   |
| American Commercial Security Services<br>Austin, TX       | \$294,852.88   |
| AT Systems Security<br>Phoenix, AZ                        | \$314,807.44   |
| Allied Barton Security Services<br>Austin, TX             | \$318,764.40   |
| Executive Security<br>Austin, TX                          | \$319,354.56   |
| U.S. Security Associates<br>Austin, TX                    | \$325,586.00   |
| Ameritex Guard Services<br>Richardson, TX                 | \$327,653.20   |
| Diamond Security<br>Chicago Heights, IL                   | \$330,338.56   |
| Security Strategies<br>San Marcos, TX                     | \$335,918.00   |
| Texas Star Security<br>Waco, TX                           | \$360,256.00   |
| Wackenhut Corporation<br>Round Rock, TX                   | \$366,843.44   |
| AIC Security<br>Kansas City, MO                           | \$412,240.00   |

\*Best Security Service was deemed non-responsive. Their hourly rate bid of \$10.90 covered only the living wage labor rate and did not include all contractor costs, such as supervision, insurance, supplies, and overhead, as required by the solicitation.

\*\*Emerald PI withdrew their bid.

Bid tabulation is on file in the Purchasing Office.